200th Materiel Management Center

200th MMC BRIEFING TO EUCOM APRIL 2004

09/13/16

Petroleum Management Division PERSONNEL

TOTALS
5 DACs
9 LNs
12 Military
2 Contractors

TOTAL: 28

OFFICE OF THE CHIEF

Mr. Meek, GS-13
Ms. Haeger-Daly, C-4a
Mr. Miltenberger,
(Assistant Chief), GS-12

BASOPS OPERATIONS

Ms. Maschke, C-7
Mr. Roth, C-5
Mr. Graham, C- 6a

Montero-Torres

Mr. Moelter, C-5
Ms. Lorz, C-4a
SSG Haddix
SGT Allen
Mr. Jackson, GS-9

DISTRIBUTION

Mr. Zeiner, C-6
Mr. Ittner, C-6
Ms. Hamidovic, C-4a

INVENTORY

Mr. Williams, GS-11
SFC Fuqua
Mr. Cromie, GS-9

PMD NCOIC

MSG Broxson

TACTICAL

SFC Blackwell
SFC Jenkins
SFC Lebouf
SSG

FUELMASTER #2

TAC OPS

(Conclusion)
SGT

MISSION

PROVIDE THEATER BULK FUEL PLANNING, MANAGEMENT AND DISTRIBUTION AT THE OPERATIONAL LEVEL IN SUPPORT OF EUCOM'S AND USAREUR'S MISSION

200th Materiel Management Center

PETROLEUM MANAGEMENT DIVISION

FUNCTIONS

MANAGE PETROLEUM LOGISTICS PROGRAMS FOR THE EUROPEAN THEATER (USAREUR & IMA) COVERING AN AREA OF OVER 320,000 SQUARE MILES AND 9 COUNTRIES

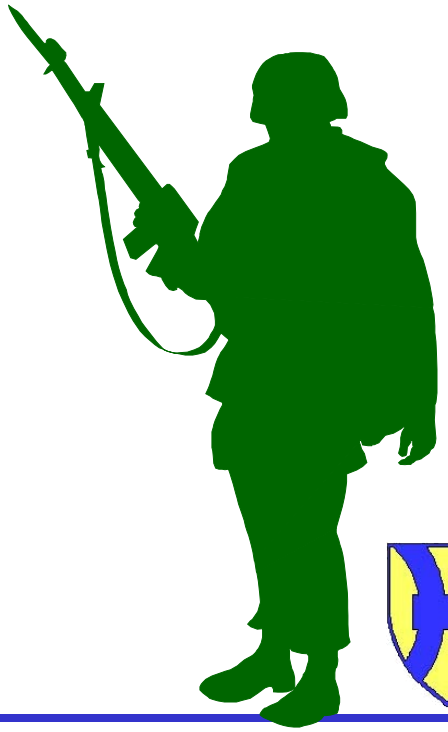
DEVELOP, COORDINATE AND IMPLEMENT PROGRAMS THAT HAVE THEATER-WIDE IMPACT ON PETROLEUM MANAGEMENT SUCH AS FUELS AUTOMATED SYSTEM (FAS), THE AUTOMATED FUEL SERVICE STATION (AFSS) AND AUTOMATED TANK GAUGING (ATG) TECHNOLOGIES, ETC.

200th Materiel Management Center

PETROLEUM MANAGEMENT DIVISION

FUNCTIONS

FORMULATE THEATER PETROLEUM OPLANS FOR VARIOUS TYPES OF CONTINGENCY OPERATIONS



SUPPORT USAREUR RAPID DEPLOYMENT PLATFORMS

200th Materiel Management Center

PETROLEUM MANAGEMENT DIVISION

FUNCTIONS

DIRECTLY RESPONSIBLE FOR THE USAREUR/IMA MAINTENANCE, REPAIR & ENVIRONMENTAL (MR&E) PROGRAM

CHAIRING THE USAREUR BOARD FOR MR&E PROJECTS PRIORITIZATION. ESTABLISH PROGRAM GUIDANCE FOR THE THEATER AS WELL AS POLICIES FOR FUEL FACILITY

IONS

FOR CAPITALIZATION

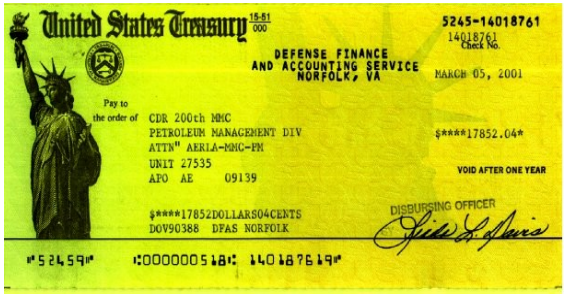
PETROLEUM MANAGEMENT DIVISION

FUNCTIONS

MANAGE ALL USAREUR AND DA IMA PETROLEUM FUNDING WITH AN ANNUAL BUDGET OF OVER $55 MILLION

MANAGE THE USAREUR/IMA REIMBURSABLE PROGRAM

SUPPORT BASE OPERATIONS AS WELL AS SPECIAL MISSIONS/ MILITARY OPERATIONS OTHER THAN WAR (MOOTW)


United States Treasury 15-51 000
5245-14018761
14018761 Check No.
DEFENSE FINANCE AND ACCOUNTING SERVICE NORFOLK, VA
MARCH 05, 2001
Pay to the order of
CDR 200th MMC
PETROLEUM MANAGEMENT DIV
ATTN" AERLA-MMC-FM
UNIT 27535
APO AE 09139
$****17852.04*
VOID AFTER ONE YEAR
$****17852DOLLARS04CENTS
DOV90388 DFAS NORFOLK
DISBURSING OFFICER
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PETROLEUM MANAGEMENT DIVISION

FUNCTIONS

ADVISE KEY ELEMENTS OF THE THEATER COMMAND STRUCTURE, I.E., USAREUR COMMANDER, 21ST TSC COMMANDER, AND IMA DIRECTOR AND SERVE AS THE FOCAL POINT OF ALL PETROLEUM ACTIVITIES IN THEATER

PETROLEUM MANAGEMENT DIVISION

FUNCTIONS

COORDINATE WITH HOST NATION AND OTHER FOREIGN GOVERNMENT OFFICIALS ON ALL ASPECTS OF PETROLEUM LOGISTICS OPERATIONS FOR US ARMY TO INCLUDE FUEL SUPPORT AGREEMENTS AND REIMBURSEMENT ISSUES

COORDINATE THEATER FUEL SUPPORT WITH ALL LEVELS OF COMMAND

PETROLEUM MANAGEMENT DIVISION

COUNTRIES AND ORGANIZATIONS WE COORDINATE WITH

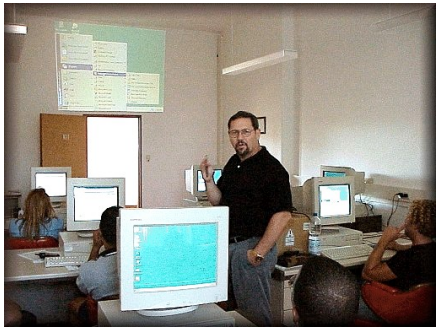
- Argentina
- Austria
- Belgium
- Bosnia
- Britain
- Canada
- Croatia
- Czech Republic
- Denmark
- Egypt
- Finland
- France
- Germany
- Greece
- Hungary
- Iraq
- Israel
- Italy
- Kosovo
- Latvia
- Macedonia
- Netherlands
- Norway
- Poland
- Portugal
- Romania
- Russia
- Slovakia
- Slovenia
- Spain
- Sweden
- Turkey
- Ukraine
- United Arab Emirates
- UN
- NATO

PETROLEUM MANAGEMENT DIVISION

FUNCTIONS

PROVIDING FUEL RELATED TRAINING TO USING UNITS IN THE EUROPEAN THEATER

HOSTING DESC PROVIDED FAS TRAINING FOR PARTICIPANTS FROM THE EUROPEAN THEATER



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PETROLEUM MANAGEMENT DIVISION

FUNCTIONS

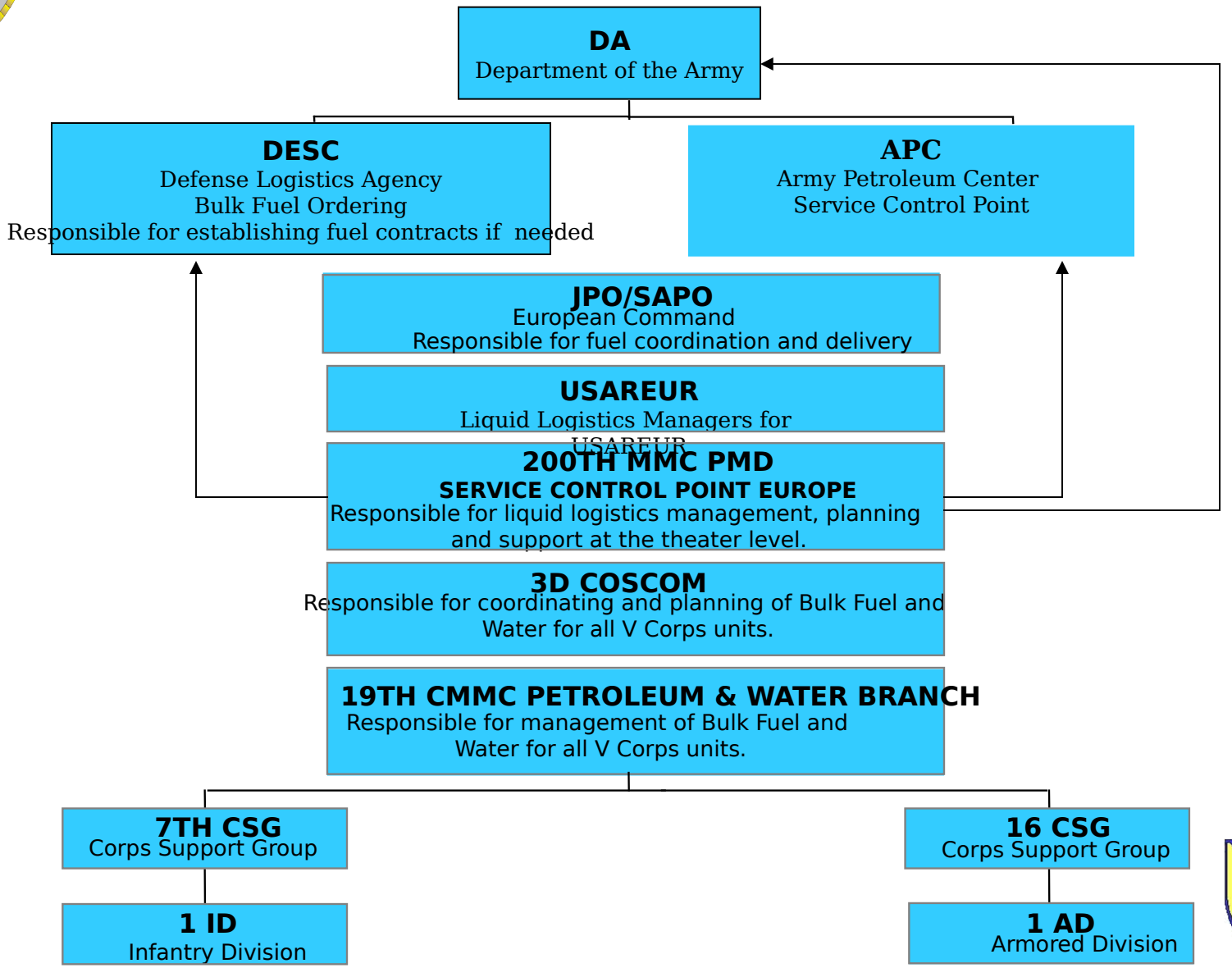
ANALYZE THEATER PROGRAMS AND REQUIREMENTS AND DETERMINE BEST METHODS TO STREAMLINE THEATER PETROLEUM OPERATIONS

IMPLEMENT CREATIVE MANAGEMENT TECHNIQUES TO CUT COSTS AND GENERATE EARNINGS

LEAD SHORT AND LONG-RANGE PLANNING FOR RESTRUCTURING AND MODERNIZING PETROLEUM MANAGEMENT SYSTEMS

200th Materiel Management Center

FUEL COORDINATION NETWORK



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INTEGRATION / STREAMLINING OF PETROLEUM

-CENTRALIZATION OF OLD AUTOMATED FUEL SERVICE STATION (AFSS) COMPLETED 1998

-FUELS AUTOMATED SYSTEM (FAS) FIELDED AND CENTRALIZED AT PMD

-CENTRALIZATION OF BASOPS OMA FUNDS (1 OCT 99)

-CAPITALIZATION OF RETAIL SITES JUL/AUG 00

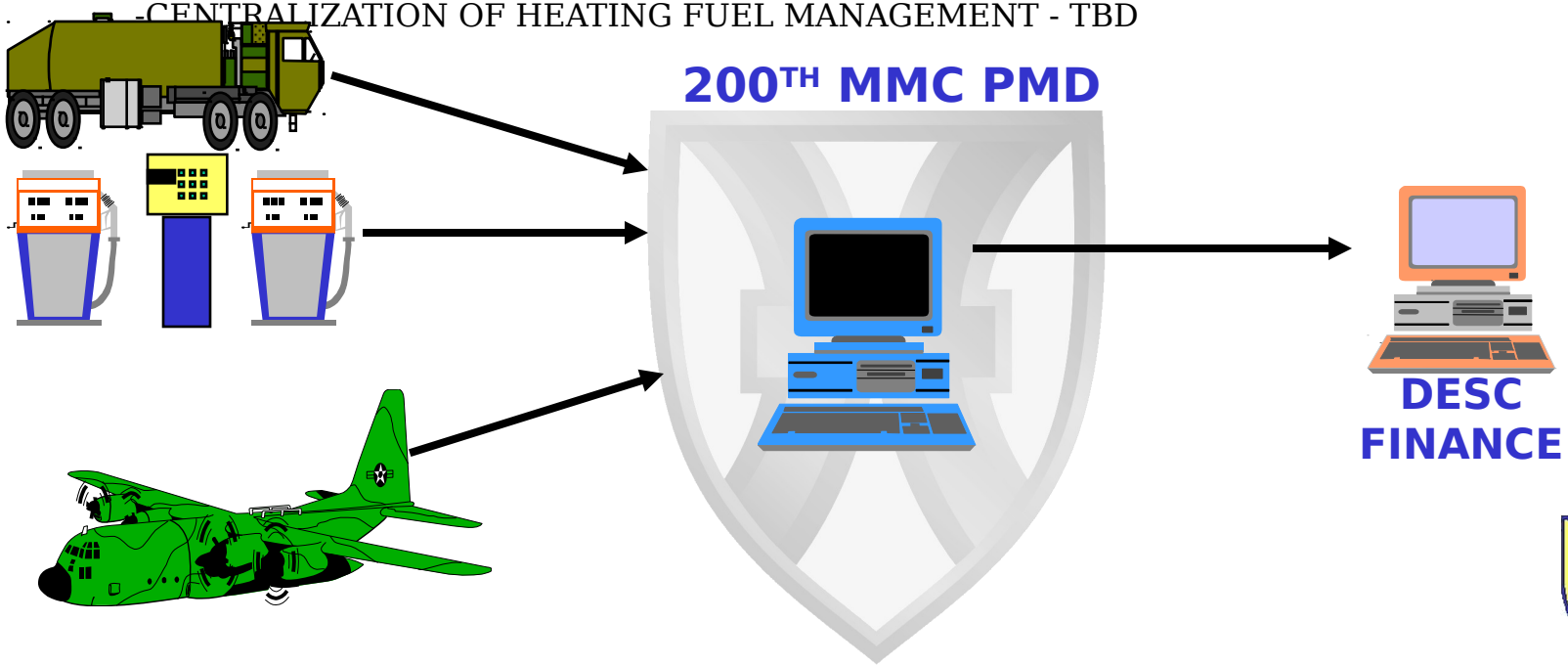
-CENTRALIZATION OF ALL USAREUR OMA FUNDS FOR FUEL (1 OCT 00)

-FIELDING OF NEW AFSS (FUELMASTER) AND AUTOMATIC TANK GAUGING (ATG) COMPLETION TBD FOR RETAIL SITES

-AUTOMATION OF BULK SITES/AIRFIELDS IS SCHEDULED TO COMMENCE FY 04

-CENTRALIZATION OF FUEL COUPONS SCHEDULED TO COMMENCE FEB 04

-CENTRALIZATION OF HEATING FUEL MANAGEMENT - TBD



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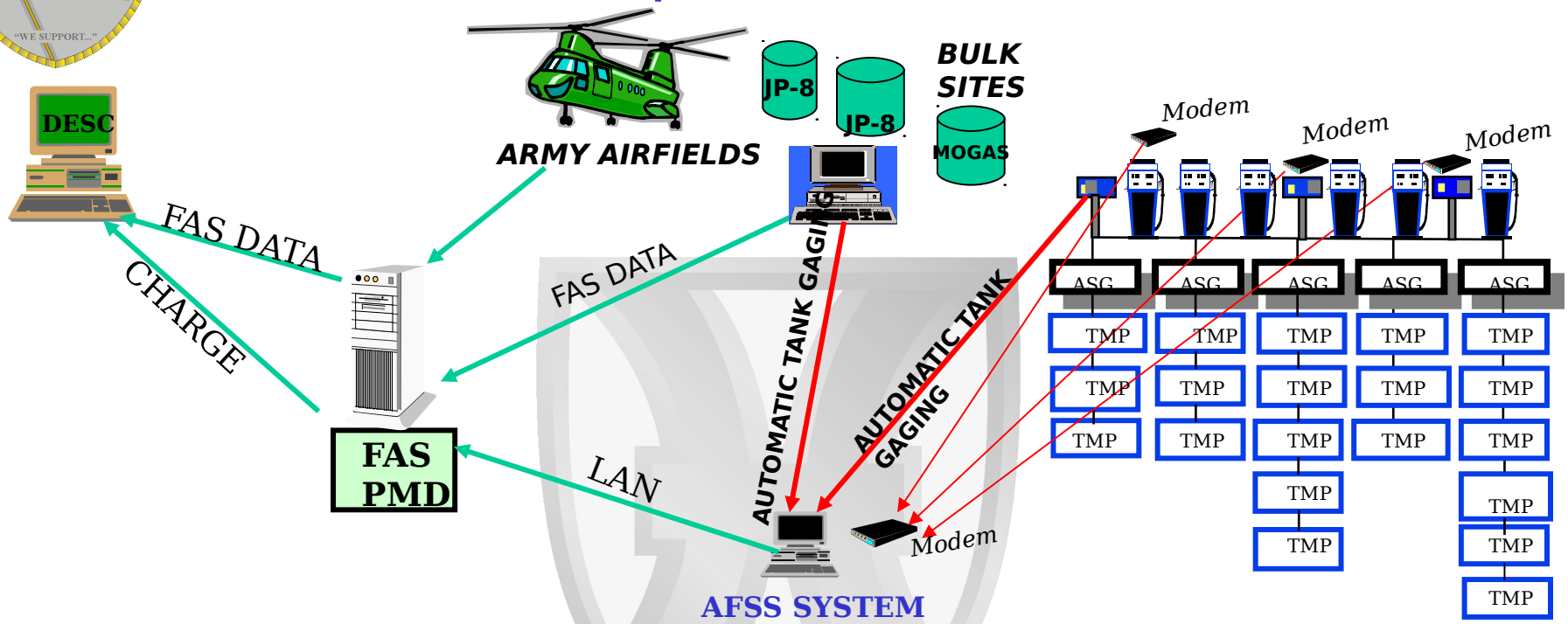
AFSS / FAS INTERFACE



-TMP retail fuel issues are transmitted to central AFSS computer in Bamberg

-AFSS data is imported into FAS system

-Data is processed and fed into HUB

-Data is forwarded to DESC for direct billing

-Automatic Tank Gauging (ATG) furnishes real-time inventory data

SIMPLIFICATION OF ACCOUNTING PROCESS

- GOAL ACCOMPLISHED, SETTING TREND FOR DOD

- CENTRALIZED REPORTING AND BILLING FOR AN AREA DISPERSED OVER 9 COUNTRIES AND COVERING OVER 320,000 SQUARE MILES

- BEFORE OVER 400 DODAACs AND OVER 600 APC CODES

- NOW 1 DODAAC AND 20 APC CODES FOR ALL USAREUR

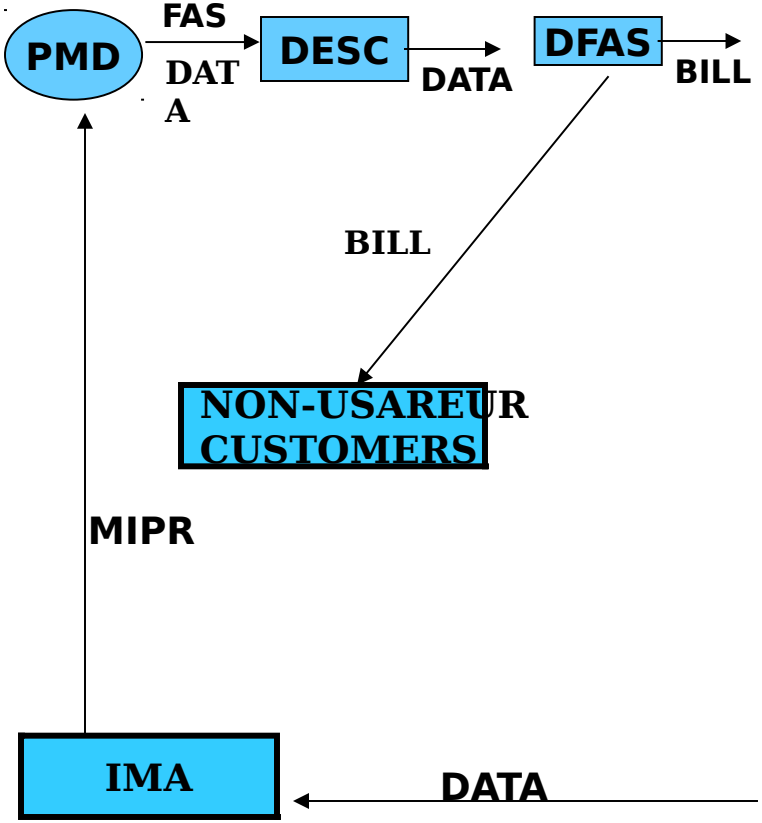
- 1 BILL PAYER FOR USAREUR MOBILITY FUEL: PMD

- PMD CONSOLIDATES ACCOUNTING AND BILLING DATA AND REPORTS TRANSACTION DATA TO DESC THRU FAS INPUT

- DIRECT BILLING FROM DESC TO CENTRALIZED USAREUR/IMA FUEL FUND AND TO NON-USAREUR END USERS

- INTEGRATED IMA FUEL MANAGEMENT

SIMPLIFICATION OF ACCOUNTING PROCESS



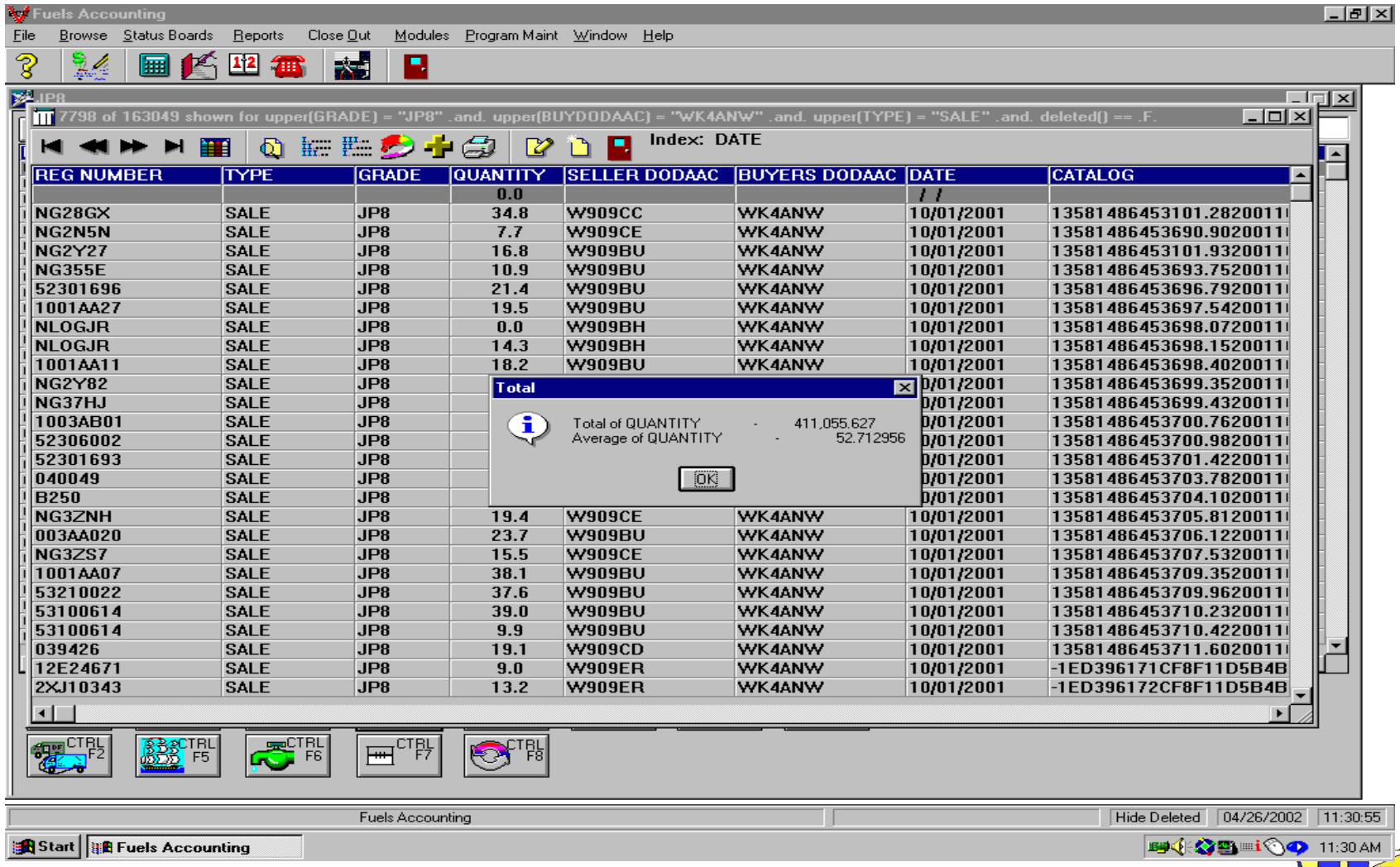
CUSTOMER DODAAC → **W81THF** **SIGNAL CODE**

X3AB (1ST ARMORED DIVISION BASOPS)
X3AT (1ST ARMORED DIVISION TRAINING)
X3IB (1ST INFANTRY DIVISION BASOPS)
X3IT (1ST INFANTRY DIVISION TRAINING)
X3AV (AVIATION UNITS)
X3VB (V CORPS UNITS BASOPS)
X3VT (V CORPS UNITS TRAINING)
X3SO (SETAF BASOPS)
X3ST (SETAF TRAINING)
X3OB (ALL OTHER USAREUR UNITS BASOPS)
X3OT (ALL OTHER USAREUR UNITS TRAINING)
X3CO (DEPLOYMENT MISSIONS CONOPS)
X3CM (COMBAT MANEUVER TRAINING CENTER HOHENFELS)
X3BH (TACTICAL OPERATIONS BOSNIA-HERZEGOVINA)
X3KO (TACTICAL OPERATIONS KOSOVO)
X344 (FLIGHT HOUR PROGRAM)
X3BB (FUEL DELIVERIES TO NON-CAPITALIZED SITES)
X3IP (INTO-PLANE)
X3AC (AIR CARD)
X3AS (IMA)

ALL CHARGES TO ONE BILLING DODAAC; CUSTOMER DODAAC SHOWN AS IDENTIFIER

200th Materiel Management Center

THE POWER OF FAS



"FIRST IN SUPPORT"

BENEFITS OF CENTRALIZATION

- ESTABLISHES CORPORATE STRUCTURES WITH SOLE FOCUS ON EFFICIENT AND EFFECTIVE MANAGEMENT

- IMPROVES VISIBILITY OF ASSETS, CONSUMPTION AND $ EXPENDITURE

- PROVIDES BETTER AND MORE DETAILED INFORMATION FOR PLANNING PURPOSES

- ELIMINATES REDUNDANT LAYERS OF BUDGET ADMINISTRATION BY CENTRALIZATION OF FUEL AND FUEL BUDGET MANAGEMENT

- USES EXISTING INFRASTRUCTURE TO ACCOMMODATE IMA REQUIREMENTS

- DIRECT $ SAVINGS THROUGH CENTRALIZED AND THOROUGH REVIEW OF TRANSACTIONS AND CHARGES

BENEFITS OF CENTRALIZATION

- DIRECT $ SAVINGS THROUGH CENTRALIZED AND THOROUGH REVIEW OF TRANSACTIONS AND CHARGES

- IN FY 03 PMD RECOUPED $ 1,173,177.57 FROM OTHER SERVICES

$ 365,810.54 FROM CONTRACTORS

AND FOREIGN MILITARY

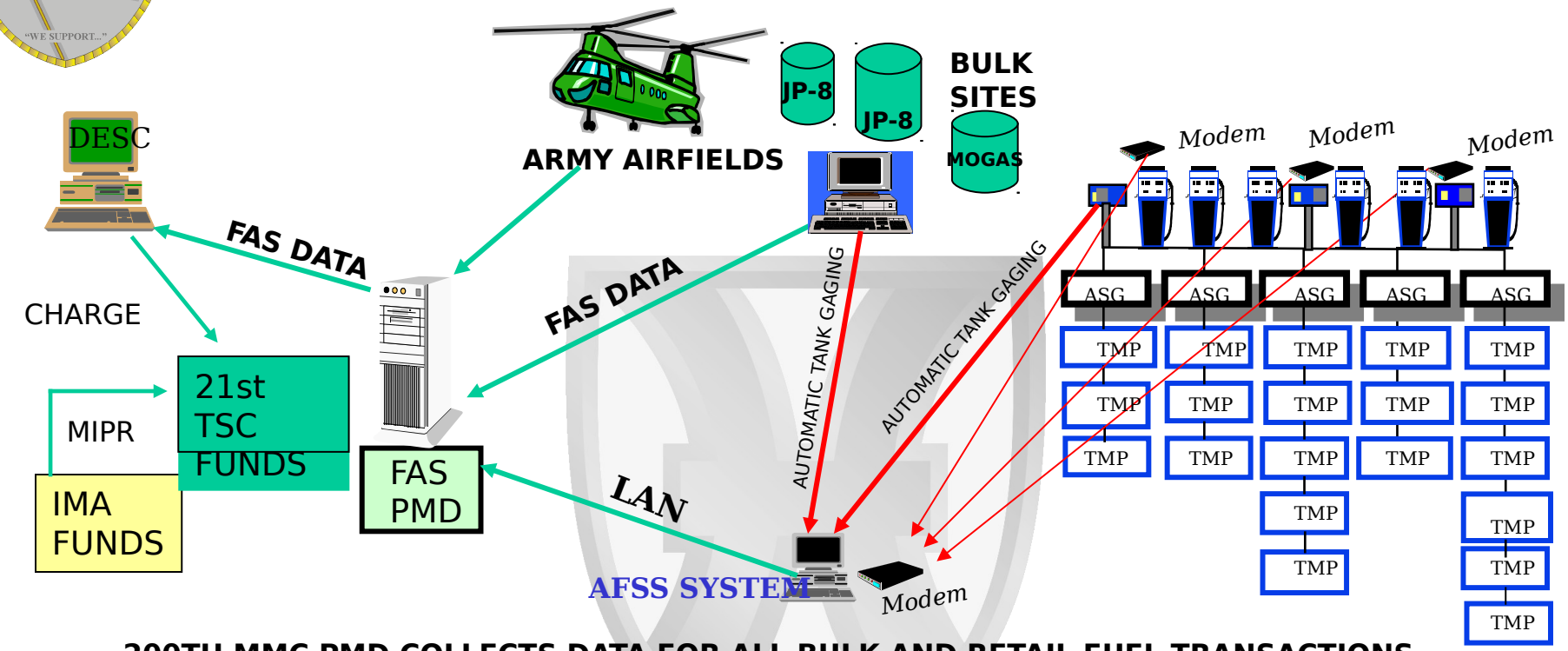
- IN FY 03 PMD REJECTED INCORRECT INVOICES IN THE AMOUNT OF $ 709,040.10

- TOTAL $ SAVINGS IN FY 03: $ 2,248,028.21

- OVER $ 1.6 MILLION SAVED IN FY 02

200th Materiel Management Center

INTEGRATION OF IMA FUEL SUPPORT



- **200TH MMC PMD COLLECTS DATA FOR ALL BULK AND RETAIL FUEL TRANSACTIONS AND PROCESSES DATA THROUGH FAS TO DESC**

- **DESC CHARGES DIRECTLY TO 21st TSC FUEL FUNDS MANAGED BY 200TH MMC PMD**

- **IMA REFUNDS THE 2st TSC FUND THROUGH MIPR**

- **IMA FUNDS SHARE OF WORKFORCE USED TO CONDUCT IMA FUEL BUSINESS**

- **BOTH PARTIES BENEFIT BY USING THE SAME INFRASTRUCTURE ("PLUG AND PLAY" SET-UP)**

MAINTENANCE, REPAIR & ENVIRONMENTAL COMPLIANCE (MR&E)

- GOAL IS TO MAKE BEST USE OF MR&E PROGRAM AND DESC FUNDING

- CAPITALIZE EVERY SITE

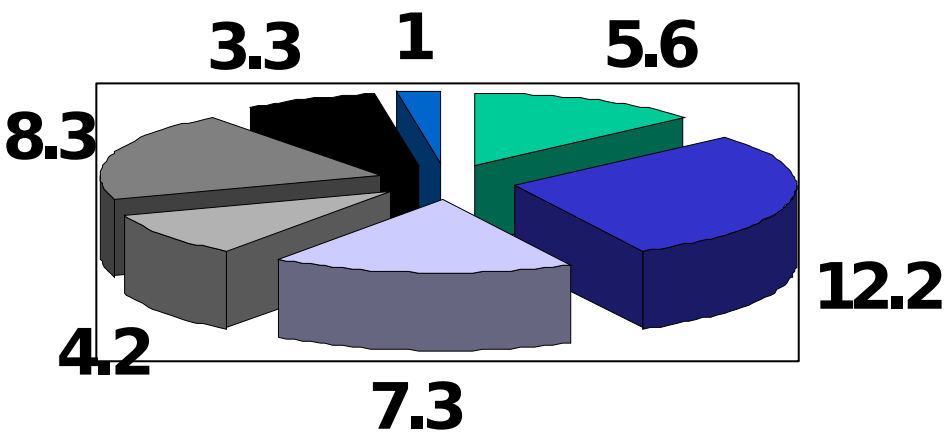
- TO DATE, USAREUR HAS GAINED APPROXIMATELY $ 15.2 MILLION IN MR&E/MC FUNDS FROM DLA

- WITH AN AVERAGE OF $ 272,000 GAINED PER CAPITALIZED SITE AND 10 NON-CAPITALIZED ELIGIBLE SITES, USAREUR MAY BE LOSING OUT ON $ 2.7 MILLION WITH THESE SITES REMAINING NON-CAPITALIZED

MR&E PROGRAM

APPROVED OR PENDING MR&E/MC ESTIMATED PROJECT VALUE FOR FUNDING IN $ MILLIONS

1. USAREUR currently has 296 MR&E/MC projects submitted during FY97 - FY03.
2. Approximate value of the 296 Phase II projects is $41.9 million.
3. To date, USAREUR has received approximately $15.2 million from DLA.



ACHIEVEMENTS

- MANAGED FUEL FOR OPERATION IRAQI FREEDOM (OIF) DEPLOYMENT IN TUR AND SUCCESSFULLY PURSUED REIMBURSEMENT OF FUNDS AMOUNTING TO $ 6 MILLION UPON MISSION TRANSFER TO ARCENT

- ACHIEVED 100% ACCOUNTABILITY FOR ALL FUEL TRANSACTIONS AND FUNDS EXPENDITURE

- OBTAINED REIMBURSEMENTS FROM REIMBURSABLE CUSTOMERS AMOUNTING TO OVER $ 1,500,000 IN FY 03

- ACHIEVED COST AVOIDANCE AMOUNTING TO OVER $ 700,000 BY REJECTING INCORRECT INVOICES AND PURSUING REFUNDS FROM DFAS FOR INCORRECT CHARGES

- OBTAINED MAINTENANCE, REPAIR & ENVIRONMENTAL (MR&E) FUNDING TOTALING OVER $15.2 MILLION SINCE BEGINNING OF THE PROGRAM

- ACCOMPLISHED SMOOTH CAPITALIZATION OF RETAIL FUEL POINTS SAVING OVER $ 1.2 MILLION BY DRAWING DOWN STOCKS BEFORE TURN-OVER TO DESC

ACHIEVEMENTS

- BECAME THE FORERUNNER OF FUELS AUTOMATED SYSTEM (FAS) APPLICATION
  WORLD-WIDE

- SUCCESSFULLY PROVIDED FUEL SUPPORT TO VARIOUS SPECIAL MISSIONS AND
  EXERCISES (VICTORY STRIKE, HUNGARY RESPONSE, VICTORY FOCUS, ETC.)

- SUCCESSFULLY PROVIDED FUEL/DEPLOYMENT SUPPORT FOR OPERATION

  IRAQI FREEDOM

- TAUGHT CLASSES ON FUEL MANAGEMENT FOR SPECIAL PURPOSES, E.G.
  AVIATION SEMINAR, INSTALLATION LOGISTICS MANAGEMENT CLASS, ETC.

- SUCCESSFULLY REPRESENTED USAREUR AT INTERNATIONAL REPLACEMENT IN
  KIND (RIK) CONFERENCES REJECTING INCORRECT CHARGES MARKED FOR US
  ARMY

ACHIEVEMENTS

- SUCCESSFULLY CONDUCTED MIL-TO-MIL EVENTS WITH CZECH, SLOVENIAN AND CROATIAN MILITARY

- SUCCESSFULLY ACCEPTED MISSIONS SUCH AS PROCESSING AVIATION INTO-PLANE REIMBURSEMENT (AIR) CARD MANAGEMENT, OPERATION JOINT FORG (OJF) FUEL SUPPORT, TASK FORCE FALCON (TFF) FUEL SUPPORT, OPERATION ENDURING FREEDOM FUEL SUPPORT ETC.

- PROVIDED EQUIPMENT REQUIRED FOR DEPLOYMENT FUEL OPERATIONS, E.G. COUPLINGS, ETC.

- LEADING ROLE IN CENTRALIZATION AND MODERNIZATION OF BUSINESS PRACTICES

- APPLIED EXISTING INFRASTRUCTURE TO PROVIDE FUEL/FUEL FUNDS MANAGEMENT FOR IMA

WHAT DOES THIS MEAN FOR COMMANDER, 21ST TSC?

WHAT DOES THIS MEAN FOR COMMANDER, 21ST TSC?

- **INTRODUCED MODERN BUSINESS PRACTICES TO MILITARY FUNCTIONS**

- **MERGED FINANCIAL STRUCTURES INTO LOGISTICS MANAGEMENT PROPELLING FUEL MANAGEMENT INTO THE 21ST CENTURY**

- **FINANCIAL WINDFALLS:**
  - **$ 2.1 MILLION IN FY 01**
  - **$ 1.6 MILLION IN FY 02**
  - **$ 2.2 MILLION IN FY 03**

- **<u>PMD SAVINGS FAR EXCEED OPERATING COST</u>**

FUTURE FUEL CHALLENGES

- **FUNDING: POSSIBLE BUDGET REDUCTIONS MAKE FUTURE INVESTMENTS CRITICAL FOR PURCHASING MISSION ESSENTIAL EQUIPMENT, E.G. HARDWALL RELOCATABLE TANKS**

- **LEANING FORWARD IN THE FOXHOLE**
- **REALIGNMENT OF THE FORCES**
- **IMPROVING RAPID DEPLOYMENT POSTUR**
- **ADDITIONAL MISSIONS:**
- **200TH MMC PMD HAS BEEN REQUESTED BY 21ST TSC RM TO TAKE OVER FUEL COUPON DISTRIBUTION FOR CENTRAL REGION TO ENHANCE 21ST TSC MISSION**
- **IMA EXPLORING THE POSSIBILITY OF 200TH MMC PMD TAKE-OVER OF HEATING FUEL MANAGEMENT FOR THE THEATER**

GOALS

- **THINKING OUTSIDE OF THE BOX**
- **CONTINUE APPLICATION OF SOUND BUSINESS PRACTICES**
- **CENTRALIZED MANAGEMENT OF FUEL MISSION ESSENTIAL EQUIPMENT**
- **MODERNIZING FUEL STORAGE, I.E. LIMIT USAGE OF FUEL BAGS TO SHORT TERM MILITARY OPERATIONS AND INTRODUCE HARD RELOCATABLE TANKS FOR ALL LONGER-TERM OPERATIONS**
- **PURSUE CAPITALIZATION OF FUEL IN BOSNIA AND KOSOVO TO TAKE FINANCIAL BURDEN OFF THE ARMY AND GIVE IT TO DESC**
- **PREPARE TO DRAW DOWN AND REALIGN THE THEATER TO NEW OPERATIO READINESS FACTORS**

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QUESTIONS